



2004 SBA WASHINGTON SMALL BUSINESS AWARDS COMPETITION

Recognizing outstanding leaders in our State's Small Business community.

Award Category: _____

NOMINEE INFORMATION

Nominee: _____ Title: _____

Company/Organization: _____

Address: _____

City: _____ Zip: _____

Phone: _____ FAX: _____ E-mail address: _____

Brief description of this business:

Why do you think this business/owner is deserving of this award?

NOMINATOR'S INFORMATION

Nominator: _____ Title: _____

Company/Organization: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ FAX: _____ E-mail address: _____

Any individual or organization may submit nominations for these awards. A company/owner/individual may self-nominate.

Once SBA receives this completed form, the nominee will be notified of your nomination and asked to complete an application package. The deadline for SBA to receive a completed package from the nominee is Friday, December 19, 2003.

Submit nomination form via:

Fax 206-553-7066 or
E-mail roger.hopkins@sba.gov or
Mail U.S. Small Business Administration
Attn: Roger Hopkins
1200 Sixth Avenue, Suite 1700
Seattle, WA 98101-1128

Questions? Contact Roger Hopkins at 206-553-7082

Additional information www.sba.gov/wa/seattle/

**NOMINATION DEADLINE
IS NOVEMBER 21, 2003**

2004 Washington State Small Business Awards Categories

Please check one category using a separate form for each nomination
Candidates may be nominated for more than one award

Small Business Awards

☐ **Small Business Person of the Year**

Candidates must have been in business at least five years (requires submission of financial statements) and document success in the following areas: staying power, growth in number of employees, increase in sales and/or unit volumes, innovativeness of product/service, response to adversity; and involvement in community activities. The businesses must be "small" as defined by the SBA. It is not necessary for the candidate to have received assistance from the SBA. *The winner in this category will compete for recognition as the National Small Business Person of the Year in Washington, D.C., Spring 2004.*

☐ **Small Business Exporter**

Candidates must have been in business exporting goods or services for five years and document significantly increased export sales and profits, encourage other firms to export, increase jobs through exports, and demonstrate innovative methods of creating markets and solutions to export-related problems. This is a statewide-only award and requires submission of financial statements.

☐ **Young Entrepreneur**

Owner will not reach 30th birthday by June 1, 2004 and must demonstrate a history of success with growth in sales and profits, increased jobs, innovative products, and demonstrated potential for growth. Nominees for this statewide-only award will be required to submit two-years of financial statements.

☐ **Entrepreneurial Success**

Must own and operate businesses according to SBA size standards and subsequently developed into large businesses and they must have received SBA assistance to help the business grow. This is a statewide-only award and requires submission of three-years of financial statements.

Small Business Leadership Awards

An individual who promotes small businesses above and beyond the call of their professional duties and responsibilities. This may include: volunteering time and services to small business interests and groups, and advocating the cause of small business in the legislative process. Nominees for these statewide-only awards may or may not be small business owners.

☐ **Minority Small Business**

An individual who has fulfilled a commitment to support minority entrepreneurship and demonstrates efforts to improve conditions in the minority small business community.

☐ **Women-Owned Business**

An individual who volunteers efforts to strengthen the role of women business owners within the community and demonstrates effectiveness in improving the environment for the creation and expansion of businesses owned and operated by women.

☐ **Veteran Small Business**

An individual whose advisory activities to improve awareness of small business opportunities among veterans' groups, and who has demonstrated accomplishment in obtaining support within the community for the establishment of veteran-owned small businesses.

☐ **Financial Assistance**

Nominees would include lenders and others who help small businesses obtain financing and/or promote legislative or regulatory changes and improvements in the financial services industry.

☐ **Small Business Journalism**

Radio, television, print or Web-based writers reporters and editors whose work increases public understanding of the importance of small-business contributions to the economy.

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